



CASE STUDY: **CLIMCAR**

OVERVIEW

Country: Spain.

Sector: Automobile air conditioning.

Client profile: Climcar specialises in the distribution of air conditioners and its spare parts for automobiles.

Situation: The spare parts distribution process involves many different processes: management of the supply chain with manufacturers and suppliers, storage and stock control, receipts and invoicing goods, or the management of guarantees.

Solution: With **XML Process Invoicing** and **XML Process Logistics**, Climcar controls its business process completely with the ASP mode (pay per use) using the tool online.

Execution period: 2 months.

Advantages:

- Control over the supply chain and supplier provisions.
- Complete management of merchandise storage and operations
- Invoicing of components.
- Control over production, equipment assembly and parts.

“XML Process completely helped us in the management process by integrating it to our accounting tool and generating useful management reports”.

Mr. Bernardo Quintana. Climcar Manager.

CASE DESCRIPTION:

From their start in 1999, Climcar has carried out all processes relative to distributing air conditioning components for vehicles, including assembling their own equipment.

Conscious of the need to provide a computing tool for its business, Climcar chose **XML Process** as a global solution and analysed the parameters along side R2 Sistemas' consultants to link each stage of their process: Supply, storage and sales.

This solution was integrated with SAGE Contaplús by automatically exporting the accounting entries of the supply and sales operations.

The ASP mode (pay per use) allowed Climcar to avoid the maintenance costs of installing servers, using the tool through the Internet and their ADSL line.